Amazon Media EU S.à r.l.
Société à responsabilité limitée
Siège social: 5, rue Plaetis, L-2338 Luxembourg
Capital social: 12.500 EUR
R.C.S. Luxembourg: B 112.767
(la « Société »)

#### **MENTION**

Nom de la société: Amazon Media EU S.à r.l. Siège social: 5, rue Plaetis, L-2338 Luxembourg

N° de Registre de Commerce: B 112.767

Les comptes annuels au 31 décembre 2011, ainsi que le rapport du réviseur d'entreprises agréé, ont été déposés au registre du commerce et des sociétés.

Pour mention aux fins de publication au Mémorial, Recueil Spécial des Sociétés et Associations.

Luxembourg, le 15 mai 2012

Pour Amazon Media EU S.à r.l. Signature:

### **B112767** - L120080798 enregistré et déposé le 18/05/2012

## Document émis électroniquement

RCSL Nr.: B112767 Matricule: 2005 2438 587

#### **BALANCE SHEET**

Financial year from  $_{01}$   $\underline{01/01/2011}$  to  $_{02}$   $\underline{31/12/2011}$  (in  $_{03}$   $\underline{EUR}$  )

Amazon Media EU S.à r.l.

5, Rue Plaetis L-2338 Luxembourg

#### **ASSETS**

			Financial year		Previous financial year
A. Subscrib	ed capital unpaid	101		102	
I. Subs	cribed capital not called	103		104	
II. Subs	cribed capital called but not paid	105		106	
B. Formation	on expenses	107		108	
C. Fixed ass	sets	109	100,00	110	
l. Intan	gible assets	111		112	
1. C	osts of research and development	113		114	
	oncessions, patents, licences, trade marks nd similar rights and assets, if they were	115		116	
a)	acquired for valuable consideration and need not be shown under C.I.3	117		118	
b	) created by the undertaking itself	119		120	
	oodwill, to the extent that it was acquired for valuable onsideration	121		122	
	ayments on account and intangible fixed assets under evelopment	123		124	
II. Tang	ible assets	125		126	
1. L	and and buildings	127		128	
2. P	lant and machinery	129		130	
3. O	ther fixtures and fittings, tools and equipment	131		132	
	ayments on account and tangible assets in course f construction	133		134	
III. Finar	ncial assets	135	100,00	136	
1. S	hares in affiliated undertakings	137	100,00	138	
2. Lo	oans to affiliated undertakings	139		140	
	hares in undertakings with which the company is linked y virtue of participating interests	141		142	
	oans to undertakings with which the company is linked y virtue of participating interests	143		144	
5. lr	nvestments held as fixed assets	145		146	
6. Lo	oans and claims held as fixed assets	147		148	
7. O	wn shares or own corporate units	149		150	

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				Financial year		Previous financial year
D.	Cu	rrent assets	151 _	85.100.170,00	152	
	I.	Stocks	153		154	
		1. Raw materials and consumables	155		156	
		2. Work and contracts in progress	157		158	
		3. Finished goods and goods for resale	159		160	
		4. Payments on account	161		162	
	II.	Debtors	163	84.917.570,00	164	
		1. Trade debtors	165	13.706.651,00	166	
		a) becoming due and payable after less than one year	167	13.706.651,00	168	
		b) becoming due and payable after more than one year	169		170	
		2. Amounts owed by affiliated undertakings	171	57.426.944,00	172	
		a) becoming due and payable after less than one year	173	57.426.944,00	174	
		b) becoming due and payable after more than one year	175		176	
		Amounts owed by undertakings with which the company	_			
		is linked by virtue of participating interests	177 _		178	
		a) becoming due and payable after less than one year	179 _		180	
		b) becoming due and payable after more than one year	181 _		182	
		4. Other debtors	183 _	13.783.975,00	184	
		a) becoming due and payable after less than one year	185 _	13.783.975,00	186	
		b) becoming due and payable after more than one year	187 _		188	
	III.	Investments	189 _		190	
		<ol> <li>Shares in affiliated undertakings and in undertakings with which the company is linked by virtue of participating interests</li> </ol>				
			191 _		192	
		Own shares or own corporate units     Other investments.	193 _		194	
	11.7	3. Other investments	195 _	102 600 00	196	
	IV.	Cash at bank and in hand	197 _	182.600,00	198	
E.	Pre	payments	199 _		200	
		TOTAL (ASSETS)	201	85.100.270,00	202	0,00
			_			

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### **LIABILITIES**

			Financial year	Previous financial year
Α.	Capital and reserves	301	-3.775.482,00	302
	I. Subscribed capital	303	12.500,00	304
	II. Share premium and similar premiums	305		306
	III. Revaluation reserves	307	832.615,00	308
	IV. Reserves	309	438,00	310
	1. Legal reserve	311		312
	2. Reserve for own shares	313	_	314
	3. Reserves provided for by the articles of association	315		316
	4. Other reserves	317	438,00	318
	V. Profit or loss brought forward	319	-5.181.814,00	320
	VI. Result for the financial year	321	560.779,00	322
	VII. Interim dividends	323		324
	VIII. Investment subsidies	325		326
	IX. Immunised appreciation	327		328
R.	Subordinated creditors	200		
D.	Substitution Circuitors	329		330
C.	Provisions	331		332
	1. Provisions for pensions and similar obligations	333		334
	2. Provisions for taxation	335		336
	3. Other provisions	337		338
D.	Non subordinated debts	339	88.064.567,00	340
	1. Debenture loans	341		342
	a) Convertible loans	343		344
	i) becoming due and payable after less than one year	345		346
	ii) becoming due and payable after more than one year	347		348
	b) Non convertible loans	349		350
	i) becoming due and payable after less than one year	351		352
	ii) becoming due and payable after more than one year	353		354
	2. Amounts owed to credit institutions	355		356
	a) becoming due and payable after less than one year	357		358
	b) becoming due and payable after more than one year	359		360
	<ol><li>Payments received on account of orders in so far as they are not shown separately as deductions from stocks</li></ol>	361		362
	a) becoming due and payable after less than one year	363		364
	b) becoming due and payable after more than one year	365		366
	4. Trade creditors	367	73.094.520,00	368
	a) becoming due and payable after less than one year	369	73.094.520,00	370
	b) becoming due and payable after more than one year	371		372

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		Financial year	Previous financial year
5.	Bills of exchange payable	373	374
	a) becoming due and payable after less than one year	375	376
	b) becoming due and payable after more than one year	377	378
6.	Amounts owed to affiliated undertakings	4.163.160,00	380
	a) becoming due and payable after less than one year	4.163.160,00	382
	b) becoming due and payable after more than one year	383	384
7.	Amounts owed to undertakings with which the company is linked by virtue of participating interests	385	386
	a) becoming due and payable after less than one year	387	388
	b) becoming due and payable after more than one year	389	390
8.	Tax and social security	39110.354.406,00	392
	a) Tax	39310.354.406,00	394
	b) Social security	395	396
9.	Other creditors	452.481,00	398
	a) becoming due and payable after less than one year	399 452.481,00	400
	b) becoming due and payable after more than one year	401	402
E. Deferr	red income	811.185,00	404
	TOTAL (LIABILITIES)	85.100.270,00	4060,00

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#### **PROFIT AND LOSS ACCOUNT**

Financial year from  $_{01}$   $\underline{01/01/2011}$  to  $_{02}$   $\underline{31/12/2011}$  (in  $_{03}$   $\underline{EUR}$  )

Amazon Media EU S.à r.l. 5, Rue Plaetis L-2338 Luxembourg

#### **A. CHARGES**

		Financial year	Previous financial year
1. Raw materials and consumables	601		602
2. Other external charges	603	38.463.711,00	604
3. Staff costs	605		606
a) Wages and salaries	607		608
b) Social security costs	609		610
c) Social security costs relating to pensions	611		612
d) Other social security costs	613		614
4. Value adjustments	615	999.391,00	616
<ul> <li>a) on formation expenses and on tangible and intangible fixed assets</li> </ul>			440
b) on elements of current assets	617	999.391,00	620
5. Other operating charges	621	150.033.572,00	622
or other operating that get	621	130.033.372,00	622
<ol><li>Value adjustments and fair value adjustments on financial fixed assets</li></ol>	623		624
<ol> <li>Value adjustments and fair value adjustments on financial current assets. Loss on disposal of transferable securities</li> </ol>	625		626
8. Interest payable and similar charges	627	177.120,00	628
a) concerning affiliated undertakings	629	<u> </u>	630
b) other interest payable and similar charges	631	177.120,00	632
9. Extraordinary charges	633		634
10. Tax on profit or loss	635	226.833,00	636
11. Other taxes not included in the previous caption	637		638
12. Profit for the financial year	639	560.779,00	640

**TOTAL CHARGES** 

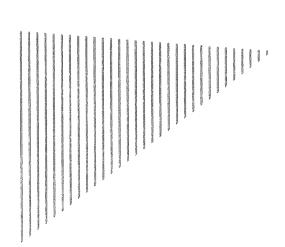
190.461.406,00

0,00

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### **B. INCOME**

			Financial year		Previous financial year
1. Net	turnover	701	190.454.219,00	702	
	nge in inventories of finished goods and of work contracts in progress	703		704	
3. Fixe	d assets under development	705		706	
4. Reve	ersal of value adjustments	707		708	
	on formation expenses and on tangible and intangible fixed assets	709		710	
b)	on elements of current assets	711		712	
5. Oth	er operating income	713		714	
6. Inco	me from financial fixed assets	715		716	
a)	derived from affiliated undertakings	717		718	
b)	other income from participating interests	719		720	
7. Inco	me from financial current assets	721		722	
a)	derived from affiliated undertakings	723		724	
b)	other income	725		726	
8. Oth	er interests and other financial income	727	7.187,00	728	
a)	derived from affiliated undertakings	729		730	
b)	other interest receivable and similar income	731	7.187,00	732	
9. Extr	aordinary income	733		734	
10. Loss	for the financial year	735	0,00	736	0,00
	TOTAL INCOME	737	190.461.406,00	738	0,00
	10 THE INCOME	/5/	150.101.100,00	/38	



Amazon Media EU S.à r.l. 5, rue Plaetis L-2338 Luxembourg

R.C.S. Luxembourg B 112.767

Annual accounts as of 31 December 2011, and Independent auditor's report

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Amazon Media EU S.à r.l. 5, rue Plaetis L-2338 Luxembourg

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Annual accounts as of 31 December 2011, and Independent auditor's report

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Independent auditor's report

R.C.S, Luxembourg B 47 771 TVA LU 16063074

To the Shareholders of Amazon Media EU S.à r.l. 5, rue Plaetis L-2338 Luxembourg

#### Report on the annual accounts

We have audited the accompanying annual accounts of Amazon Media EU S.à r.l. (the "Company"), which comprise the balance sheet as of 31 December 2011 and the profit and loss account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Board of Managers' responsibility for the annual accounts

The Board of Managers is responsible for the preparation and fair presentation of these annual accounts in accordance with Luxembourg legal and regulatory requirements relating to the preparation and presentation of the annual accounts and for such internal control as the Board of Managers determines is necessary to enable the preparation and presentation of annual accounts that are free from material misstatement, whether due to fraud or error.

Responsibility of the "réviseur d'entreprises agréé"

Our responsibility is to express an opinion on these annual accounts based on our audit. We conducted our audit in accordance with International Standards on Auditing as adopted for Luxembourg by the "Commission de Surveillance du Secteur Financier". Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts. The procedures selected depend on the judgment of the "réviseur d'entreprises agréé", including the assessment of the risks of material misstatement of the annual accounts, whether due to fraud or error. In making those risk assessments, the "réviseur d'entreprises agréé" considers internal control relevant to the entity's preparation and fair presentation of the annual accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Managers, as well as evaluating the overall presentation of the annual accounts.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the annual accounts give a true and fair view of the financial position of Amazon Media EU S.à r.l. as of 31 December 2011, and of the results of its operations for the year then ended in accordance with Luxembourg legal and regulatory requirements relating to the preparation and presentation of the annual accounts.

#### Report on other legal and regulatory requirements

The management report, which is the responsibility of the Board of Managers and which is available at the registered address of the Company, is consistent with the annual accounts.

ERNST & YOUNG Société Anonyme Cabinet de révision agréé

Olivier LEMAIRE

Amazon Media EU S.à r.l. Société à responsabilité limitée

#### Notes to the accounts As of 31 December 2011

#### Note 1 - General

Amazon Media EU S.à r.l. ("The Company") was incorporated in Luxembourg on 26 October 2005. The registered office is established at 5, rue Plaetis, L-2338 Luxembourg. The registration number is B 112.767.

The financial year begins on 1 January and ends on 31 December of each year.

The Company's principal purpose is to provide certain services pursuant to an agency agreement, including procuring product for and on behalf of a third party and to offer a digital download service.

The Company's accounts are included within the consolidated accounts of Amazon.com, Inc., located in the United States at 410 Terry Avenue North, Seattle, Washington 98109-5210, USA, which is the ultimate parent.

#### Note 2 - Significant accounting policies

General principles

The annual accounts are drawn up in conformity with the Luxembourg legal and regulatory requirements and according to generally accepted accounting principles applicable in Luxembourg.

Presentation and basis of the financial statements

Certain modifications have been made to the format of the financial statements for the year ended 31 December 2011 in conformity with the changes brought by the law of 10 December 2010. These modifications affect the presentation of certain balances but they have no net impact on the result for the year ended 31 December 2011. The related changes in classifications of balances and transactions have only been applied prospectively for the year 2011 and therefore the 2010 annual accounts have not been reclassified.

The significant accounting policies are as follows:

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated amortisation and any impairment adjustments. Amortisation is calculated on a straight line basis over the estimated useful life of the assets (3 years). The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

#### Amazon Media EU S.à r.l. Société à responsabilité limitée

## Notes to the accounts (continued) As of 31 December 2011

#### Note 2 - Significant accounting policies (continued)

Cash at bank

Cash at bank includes cash with banks.

Debtors

Debtors are recorded at their nominal value. A value adjustment is made when their reimbursement is partly or completely in doubt. These value adjustments may not be continued if the reasons for which the value adjustments were made have ceased to apply.

Foreign currency translation

The Company maintains its books and records in EUR. Transactions in other currencies are translated into EUR at the rates of exchange prevailing on the dates of the transactions.

Non-monetary assets and liabilities denominated in other currencies are translated into EUR at the historical exchange rate. Other assets and liabilities denominated in other currencies are translated into EUR at the exchange rate at the balance sheet date. Realized exchange gains and losses and unrealized exchange losses are reflected in the profit and loss account. Unrealized exchange gains are reflected in revaluation reserves.

The Company has a business unit which transacts most of its business in Great Britain Pound ("GBP"). For purposes of including this business unit into the annual accounts of the Company, the balance sheet is translated from GBP to EUR using the closing rate method, including amounts owed between the GBP business unit and EUR business units. Profit and loss accounts are translated at average exchange rates prevailing throughout the period. Exchange differences arising from this translation are recorded in shareholder's equity under the caption revaluation reserves.

Realized currency gains or losses resulting from settlements and unrealized losses arising from the remeasurement of the balances between the business units are recorded to the profit and loss account. Unrealized exchange gains are reflected in revaluation reserves.

The following is a table of the currency translation rates from GBP to EUR as of 31 December 2011 and 2010, and the average rates for the years ended 31 December 2011 and 2010.

2011	31 December 2011	2010	31 December 2010
Average rate	Closing rate	Average rate	Closing rate
1.15	1.20	1.17	1.17

#### Amazon Media EU S.à r.l. Société à responsabilité limitée

# Notes to the accounts (continued) As of 31 December 2011

### Note 2 - Significant accounting policies (continued)

Debts to trade creditors

Debts are recorded at their repayment value.

Revenue recognition

The Company recognises revenues for products sold, services and other revenue when the following four recognition criteria are met: persuasive evidence of an arrangement exists, services have been rendered, the selling price is fixed or determinable, and collectibility is reasonably assured.

Other external charges

Other external charges include costs of sales and other ongoing costs related to the operation of the Company.

#### Note 3 – Tangible fixed assets

	31 December 2011	31 December 2010
	TEUR	TEUR
Cost at the beginning of the year	31	30
Additions		
Foreign exchange adjustments	er et M	1
Cost at the end of the year	31	31
Accumulated amortisation at the beginning of the year	(31)	(29)
Amortisation charged during the year	~~~	(1)
Foreign exchange adjustments		(1)
Accumulated amortisation at the end of the year	(31)	(31)
Net book value at the end of the year	аил	

#### Amazon Media EU S.à r.l. Société à responsabilité limitée

## Notes to the accounts (continued) As of 31 December 2011

#### Note 4 - Trade debtors

	Total 31 December 2011	Total 31 December 2010
	TEUR	TEUR
Outstanding billed revenues	14,131	5,243 [
Provision for doubtful accounts	(425)	(327)
Trade debtors	13,706	4,916

The Company recorded value adjustments in respect of trade debtors amounting to TEUR 999 for the year ended 31 December 2011 (2010: TEUR 246).

#### Note 5 - Amounts owed by affiliated undertakings

Company name	Total	Total
• •	31 December	31 December
	2011	2010
	TEUR	TEUR
Amazon EU S.à r.i., Luxembourg	57,427	« 7,393

The amounts owed by affiliated undertakings reflect cash pooling arrangements and are due on demand.

Amazon Media EU S.à r.l. Société à responsabilité limitée

## Notes to the accounts (continued) As of 31 December 2011

#### Note 6 - Capital and reserves

	Balance as of 31 December 2010	Allocation of results	Revaluation reserves	Results for the year	Balance as of 31 December 2011	E
	TEUR	TEUR	TEUR	TEUR	TEUR	E
Subscribed capital	13				13	F2
Revaluation reserves	803	-	30	-	833	==
Results brought forward	(2,171)	(3,011)			(5,182	) 📮
Results for the financial year	(3,011)	3,011		561	561	
Total	(4,366)		30	561	(3,775	<u> </u>

Subscribed capital

As of 31 December 2011 and 2010, the subscribed capital is represented by 1 share with a par value of TEUR 12.5.

#### Note 7 - Debts to trade creditors

All creditors are due and payable within a period of one year. None of the debts are secured by any guarantee or charge granted by the Company on its assets. Included in the trade creditors balance there are TEUR 3,399 (2010: TEUR 2,260) cash in transit to suppliers.

#### Note 8 - Amounts owed to affiliated undertakings

Company name	Total 31 December 2011	Total 31 December 2010
	TEUR	TEUR
Amazon Seller Services Private Ltd., India Amazon Services Europe S.à r.l., Luxembourg Others	2,384 1,563 216	 217 71
Total	4,163	288

The amounts payable owed to affiliated undertakings mainly consist of support services provided by group companies.

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#### Amazon Media EU S.à r.l. Société à responsabilité limitée

## Notes to the accounts (continued) As of 31 December 2011

#### Note 9 - Tax and social security debts

Starting from 2011, amounts due in respect to VAT (2011: TEUR 10,353) are included within this caption, previously they were recorded within Other Creditors.

#### Note 10 - Staff expenses

The Company did not employ staff during the financial years 2011 and 2010.

#### Note 11 - Emoluments

No emoluments, advances or credits were granted to the Board of Managers during the financial year.

#### Note 12 - Other operating charges

Other operating charges consist primarily of charges related to license agreements and royalties with third parties and affiliated companies. In 2010 these charges were recorded in the caption Other external charges.

#### Note 13 - Income tax

The Company is subject to all taxes applicable to Luxembourg commercial companies. The Company has secured approval in conformity with Article 164 bis of the law on income tax, for the fiscal consolidation of the company with Amazon EU S.à r.l., Amazon Services Europe S.à r.l. and Amazon Payments Europe S.C.A..

#### Note 14 - Litigation

The Company and its operations are subject to various lawsuits that have arisen in the course of business. Management is of the opinion that the ultimate outcome of such litigation is not anticipated to have a material adverse effect on the Company's annual accounts.

### Amazon Media EU S.à r.l Société à responsabilité limitée Siège social: 5, rue Plaetis, L-2338 Luxembourg Capital Social: 12.500 EUR R.C.S. Luxembourg: B 112.767 (la « Société »)

L'associé unique a décidé par résolutions écrites du 16 avril 2012 d'affecter le résultat de la Société pour l'exercice social de l'année 2011, qui s'avère être un profit s'élevant à EUR 561.000, comme suit:

- Réserve légale

EUR 1.250,-

- Profits à reporter sur l'exercice social 2011 :

EUR 559.750,-

L'affectation du résultat est conforme à la proposition du conseil de gérance.

Aux fins de dépôt au Registre de Commerce et des Sociétés de Luxembourg.

Luxembourg, le 15 mai 2012

Pour Amazon Media EU S.à r.l. Signature: