



Talevi Tiziana

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Email: tiziana.talevi@fastwebnet.it

Nationality: Italian

Date of birth: 30 January 1969

Work experience

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| April 2007 - ongoing | Fastweb S.p.A., Via Leonida Bissolati 76, 00187 Rome (Italy) |
| Description of main responsibilities | <p>Director Regulatory Affairs</p> <p>Definition of regulatory strategy and policy for telecommunications, internet and audiovisual issues: carrier relations and negotiations, litigations, antitrust activities at national and european level,:</p> <ul style="list-style-type: none"> ▪ Relations with european and national regulatory and antitrust authorities ▪ Negotiation of interconnection and access agreements with other operators ▪ Definition of regulatory strategies and policies for Fastweb and participation in national and international consultations and working groups on regulatory issues ▪ National and EU antitrust compliance and complaints ▪ Lobbying activities at national and european level in support of Fastweb's regulatory policies ▪ Consumer affairs and relations with consumer associations ▪ Coordination of controversies and litigations with other operators in civil court and in front of NRA ▪ Coordination of administrative appeals versus regulatory decisions |
| January 2008- ongoing | <p>ECTA European Competitive Telecommunications Association Rue des Treves 49/51, Bruxelles www.ectaportal.com</p> |
| | <p>Vice President since January 2011</p> <p>Board Member since January 2008</p> |
| September 2005 - April 2007 | Telecom Italia Sparkle, Rome (Italy) |
| Description of main responsibilities | <p>Director of Voice Cost management, Marketing Wholesale Services</p> <p>Responsible for:</p> <ul style="list-style-type: none"> • Coordination of negotiation activities with international operators for interconnection rates to terminate voice traffic worldwide for transit services and bilateral agreements. • Analysis of voice traffic trends and market and regulatory evolutions worldwide with an effect on termination rates, • Analysis of potential areas of business development for voice transit services for Sparkle and definition of entry strategies and partnerships, • Definition of company cost targets and assignment of objectives to sales force. • Definition of routing strategies and implementation of monitoring and cost analysis tools. |
| July 2002 – August 2005 | Telecom Italia Sparkle of North America, New York (USA) |
| Description of main responsibilities | <p>Regional Marketing Director North America and Asia Pacific</p> <ul style="list-style-type: none"> • Responsible for marketing of wholesale voice services for North America and Asia Pacific Region. • Definition of pricing strategies for sales force, negotiation of bilateral agreements for traffic exchange Italy and North American, Asia Pacific carriers: • Buying and trading strategies for voice transit business • Analysis of new opportunities and business development • Budgeting, forecasting of voice traffic services • Fixed-Mobile termination developments and termination strategies |

| July 1998 - June 2002 | AGCOM Autorità per le Garanzie nelle Comunicazioni (National Regulatory Authority for Communication Services), Rome Italy | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| Description of main responsibilities | <p>Assistant to Commissioner</p> <p>Policy advisory and support to the Commissioner on the NRA's decisions and representative activities at national and international level (ie. European Commission and NRAs) .</p> <p>Coordination in the start up phase of the NRA of regulatory proceedings with particular regards to:</p> <ul style="list-style-type: none"> • Interconnection services: analysis and evaluation of Telecom Italia's first Reference Offers • Unbundling services: coordinator of the NRA's committee and working group for the introduction and implementation of LLU services in Italy. • Bitstream Wholesale services • Universal Service Obligation and tariff rebalancing • Definition of Mobile termination charges • Number portability issues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| July 1997 – June 1998 | Infostrada S.p.A, Milan (Italy) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Description of main responsibilities | <p>Regulatory Affairs Specialist</p> <ul style="list-style-type: none"> • Analysis of regulatory issues relative to interconnection, licencing, universal service obligation and impact on business plan: • Evaluation of network strategies and customer profitability • Lobbying activities with Ministry of Communications on licencing, interconnection and numbering plan; • International Benchmarking on regulatory issues • Part of the negotiation team for the first interconnection agreement with Telecom Italia. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| May 1995 - June 1997 | Telecom Italia San Salvador Study Center, Venice (Italy) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Description of main responsibilities | <p>Researcher</p> <p>Research and analysis on economic, regulatory and strategic issues:</p> <ul style="list-style-type: none"> • Analysis of telecommunication industry: policies, trends and regulation • Analysis of the evolution of the ICT sector: players and strategies • Coordinator of research project on Internet Economics in collaboration with MIT Massachusetts Institute of Technology • Research Project on success factors on Venture Capital (paper published in Telecom Italia report for the 1997 ICT Summit) • Editor of the Center's periodic newsletter on ICT issues and developments | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| December 1993 – April 1995 | Telecom Italia, Rome (Italy) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Description of main responsibilities | <p>Strategy Analyst, Corporate Strategic Planning</p> <ul style="list-style-type: none"> • Partecipazione to the definition of the three year strategic corporate business plan • Forecasting models for the evaluation of the impact of competition and liberalization on the company's business and definition of new pricing and rebalancing strategies to minimize impact of liberation. • Member of working group special strategic projects: evaluation of SOCRATE business plan (TI's project to deploy FTTH solution nationwide in 1996), VOD and ADSL strategies | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Education and training | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 01/09/1987 - 15/12/1992 | L.U.I.S.S. University, Via Pola 11, Rome (Italy) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Degree in Economics and Business Administration | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Mother tongue(s) | Italian | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Other language(s) | English | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Self-assessment <i>European level (*)</i> English | <table border="1"> <thead> <tr> <th colspan="4">Understanding</th> <th colspan="4">Speaking</th> <th colspan="2">Writing</th> </tr> <tr> <th colspan="2">Listening</th> <th colspan="2">Reading</th> <th colspan="2">Spoken interaction</th> <th colspan="2">Spoken production</th> <th colspan="2"></th> </tr> </thead> <tbody> <tr> <td>C2</td> <td>Proficient user</td> <td>C2</td> <td>Proficient user</td> <td>C2</td> <td>Proficient user</td> <td>C2</td> <td>Proficient user</td> <td>C2</td> <td>Proficient user</td> </tr> </tbody> </table> | | Understanding | | | | Speaking | | | | Writing | | Listening | | Reading | | Spoken interaction | | Spoken production | | | | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user |
| Understanding | | | | Speaking | | | | Writing | | | | | | | | | | | | | | | | | | | | | | | | |
| Listening | | Reading | | Spoken interaction | | Spoken production | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | C2 | Proficient user | | | | | | | | | | | | | | | | | | | | | | | |