



***Shiron Satellite Communication
End-to-End Satellite
Communication-powered
Application Provider***

Establish Elbit Satcom as industry leader in military and commercial SATCOM markets within the next 5 years, leveraging Elbit strengths and worldwide presence with Shiron technology and products

- ▲ **Satcom Solutions Arm of Elbit Systems**
- ▲ **Part of Elbit Systems Land & C4I – Tadiran**
- ▲ **Over 100 employees mostly engineers**
- ▲ **Design, develop and manufacture SATCOM systems and technology for commercial and military markets**

- **Broadband satellite market leader since 1996**

Technological leadership through strong R&D

Multi service solution, wide variety of applications

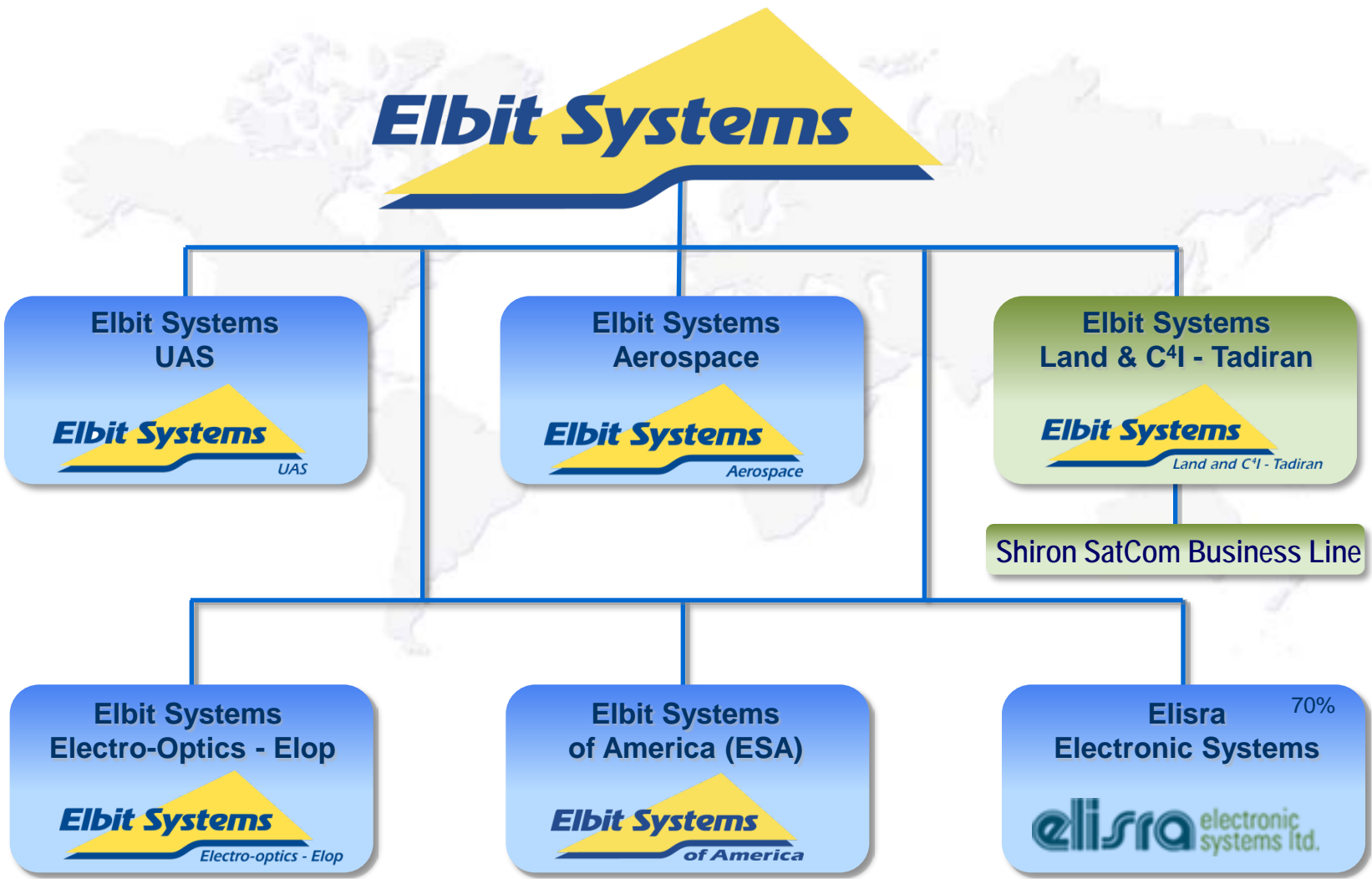
Turn-key project for commercial & military

Strong market acceptance, Constantly growing

Multi-national presence

24X7, Telco grade support

Serving the best solution – End to end



- ▶ **Israeli Based, Multi-Domestic Defense Electronics Company**
- ▶ **Publicly Traded on NASDAQ and Tel Aviv Stock Exchange (ESLT)**
- ▶ **Annual revenues: \$2.67B**
- ▶ **Firm backlog of orders: \$5.44B**
- ▶ **13,000 employees ; over 2,600 employees outside Israel**
- ▶ **Among the top 40 largest defense companies in the world**

▲ Commercial Market

▬ ISPs

▬ Cellular Operators

▬ Enterprises

▬ Utilities

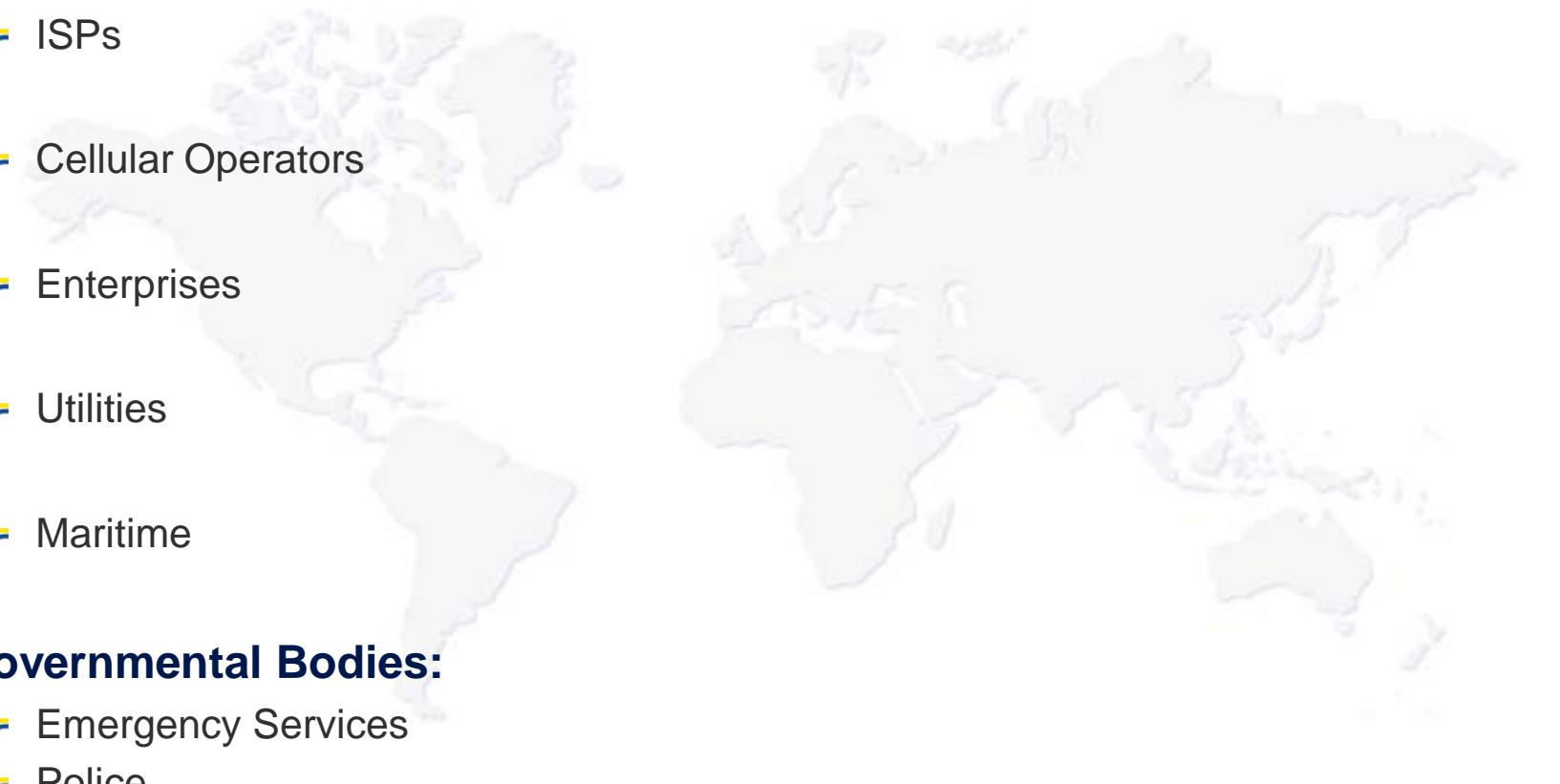
▬ Maritime

▲ Governmental Bodies:

▬ Emergency Services

▬ Police

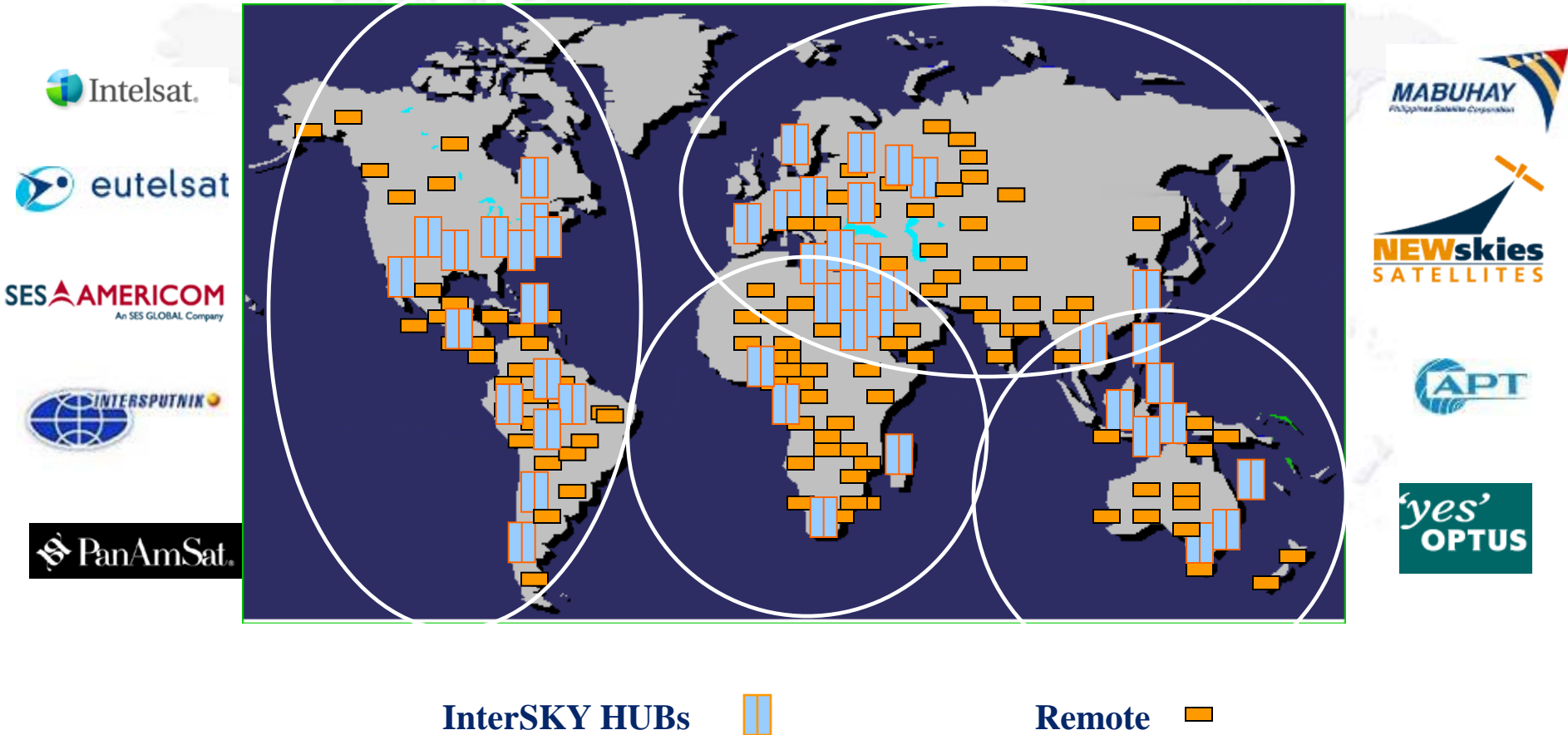
▲ Military



Commercial Customers



1000's of Satisfied Customers Worldwide

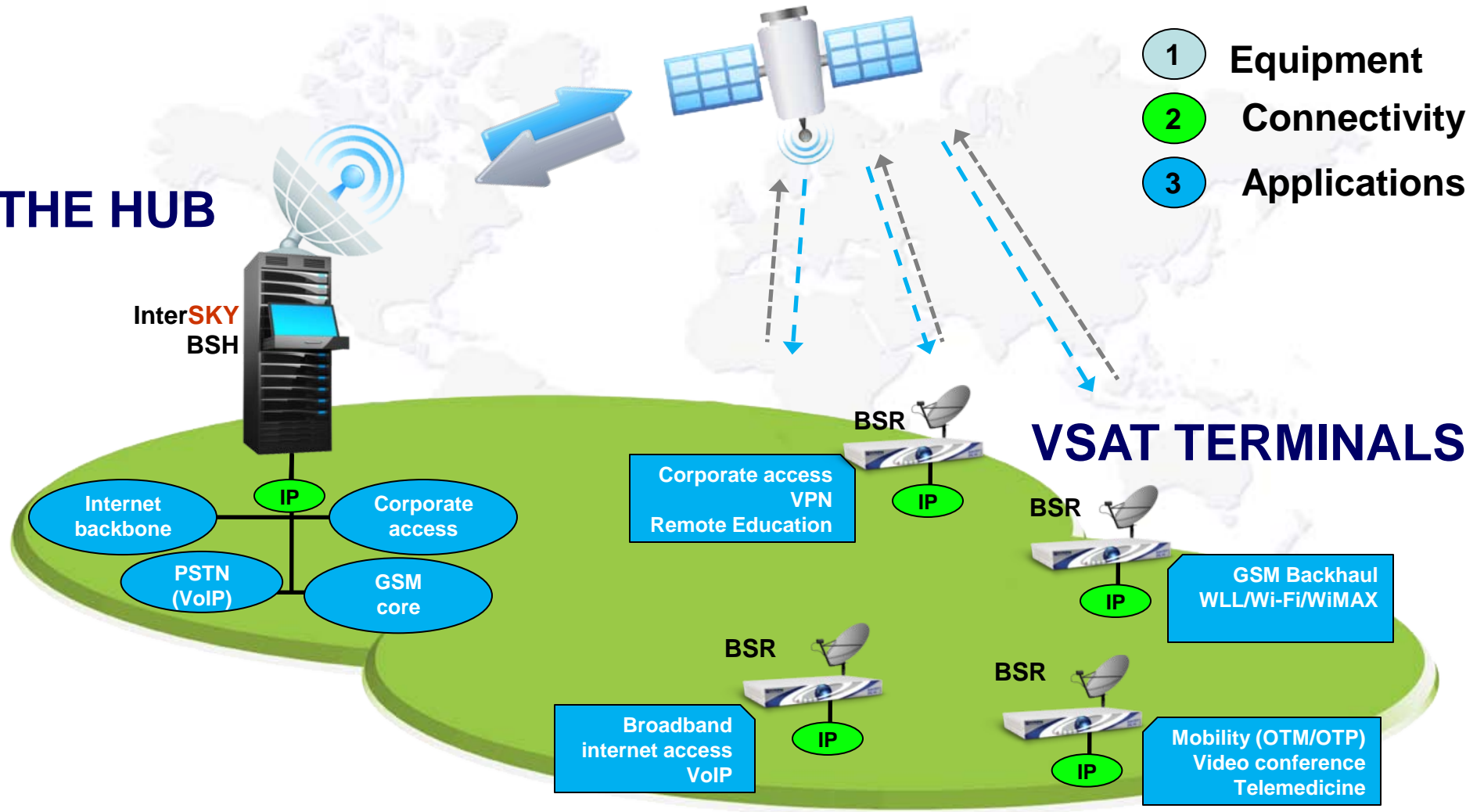


What do we deliver

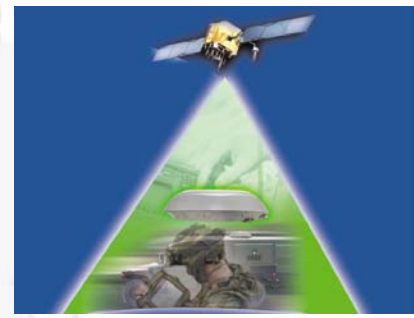
THE SATELLITE

- ① Equipment
- ② Connectivity
- ③ Applications

THE HUB



Powerful and Versatile



- ▲ **Best End-to-End efficiency**
- ▲ **High availability and reliability with minimum OPEX**
- ▲ **Minimum jitter & delay for real time applications**
- ▲ **Scalable & robust**
- ▲ **Scale from tens to thousands of sites.**

One Platform: Many Applications



**VPN connection
of branch offices**



**Cybercafe/Telecenter
Voice, Fax & Access**



**Remote ISP &
Cellular
services**



Voice over IP



**Emergency Response
& Homeland Security**



**Videoconferencing
& Telemedicine**



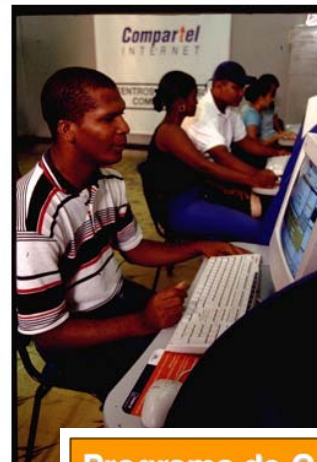
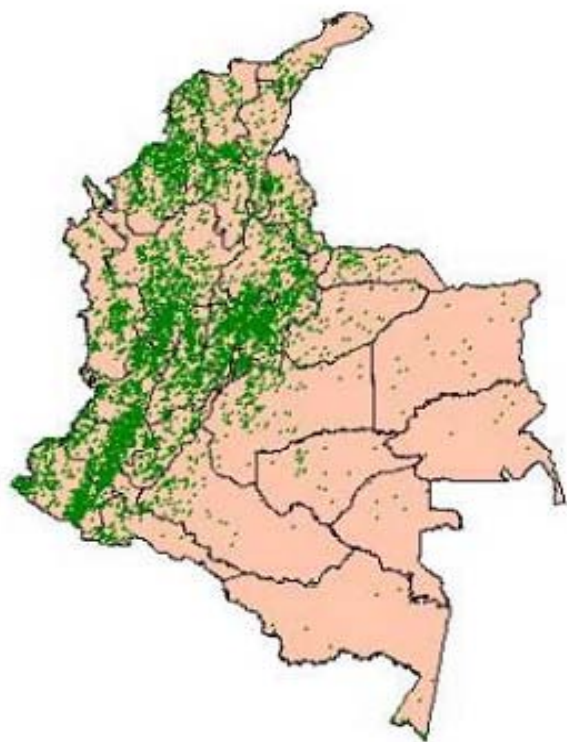
Distance Learning

Remote Education

Optus Australia uses Shiron InterSKY for providing communications to Mobile Classrooms



Rural Community Telephony



The Compartel Program



Programa de Conectividad a Instituciones Públicas





Telecasters & Internet Cafe in Africa



InterSKY™ Reliability
make it the preferred
VSAT platform for
Disaster recovery and
Emergency Services



VICTORIA POLICE



Shiron SatCOM Advantage

**Large number of
SATCOM
deployments**
Small to Large scale •
networks



**Strong Worldwide
Presence to fulfill
customer
requirements for
solutions anywhere**



**Committed to
customers long
term success**



**Leader of
innovation in
broadband
SATCOM
technologies**



**Financial Strength
and Stability**



**Over 14 years of
broadband SATCOM
experience &
40 years of Solutions
& Integration
Experience**





THANK YOU