





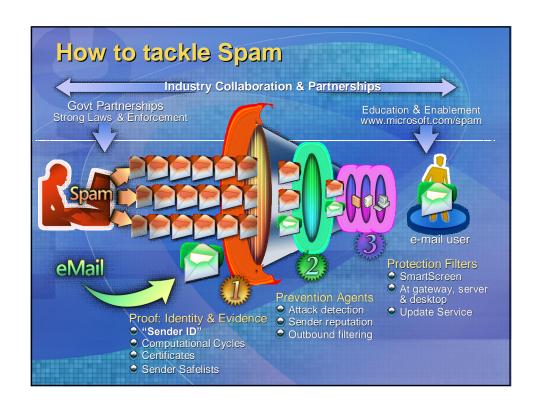
The Spam Problem

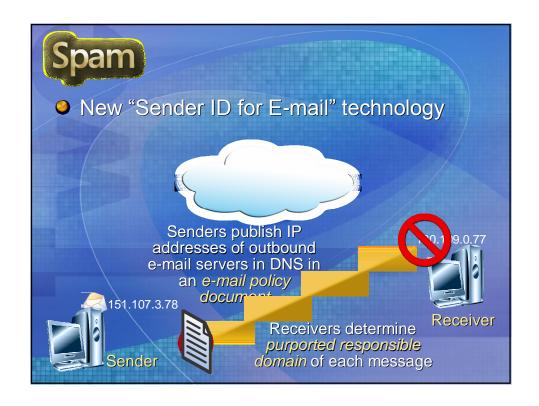
- Spam: Unsolicited Email (junk mail) which often contains offensive and harmful content.
- Risk to security and privacy
 - Viruses
 - Phisher scams, ID Theft
 - 40% from zombies
- Number 1 email concern!
- Junk email represents >60% of email traffic
 - Up from 8%, just 3 years ago
 - Hotmail blocks 3.2 billion spam messages a day!
- > 15 billion spam emails sent each day
 - Cost to business several billions Euro per year globally
- Low cost of entry + High profit + Anonymity
 - All the economics favour the spammer

Who are the victims?

- Consumer loss of confidence
 - Security, Privacy & Identity
 - Seek alternative channels
- Merchants & Financial institutions
 - Brand & Reputation
 - Business interruption and lost revenue
 - Customer trust & relations
 - Financial loss
 - Customer defections
- Economy
 - Efficiency & productivity
 - Business process sea change









Industry Self-Regulation

- OCC Guidelines on Marketing and Advertising Using Electronic Media http://www.iccwbo.org/home/statements_rules/rules/1998/internet_guidelines.asp
- FEDMA European Code of Practice for the Use of Personal Data in Directing Marketing, http://www.europa.eu.int/comm/internal_market/privacy/docs/wpdocs/2003/wp77-annex_en.pdf
- Antispam A Guideline from The Confederation of Danish Industries and ITEK http://billed.di.dk/wimpfiles/lores/image.asp?objno=/29886 0.pdf
- GBDe voluntary practices in its Recommendation on Unsolicited Electronic Communications http://www.qbde.org/spam03.pdf
- Trust.Org http://www.truste.org
- See also:
 http://europa.eu.int/information-society/programmes/iap/in-dex-en.htm

